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**Author**

ERASMUS, Ansu

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**Abstract**

The subject of this article is the development of a Dutch technical assistance programme for the Technikon Northern Gauteng, higher education institution in South Africa. As this institution is classified as an institution in need of assistance, it was qualified to develop an assistance project in collaboration with the Joint Financing Programme for Co-operation in Higher Education (MHO) of the Netherlands. The project, thus, has run since 1997. It involves five sub-projects linked to five Dutch higher education institutions. One of these, the staffdevelopment project, undertaken in collaboration with the University of Maastricht, is detailed. On the whole, the assistance received has been useful to Technikon Northern Gauteng and the project is judged a success. (HRK / Abstract übernommen)